



Securities Service Network has the following direct arrangements for participation in our 2011 Strategic Conference Partnership Program:

- Behringer Harvard: 1.50 % marketing fee reimbursement for all sales.
- CNL Securities: \$16,000 upfront plus 1.00% on sales
- Cole Real Estate Investments: \$16,000 upfront plus 50 bps on sales
- Grubb & Ellis: 1.00% marketing fee reimbursement for all sales
- Hines Real Estate: 1.00% on sales
- Inland Securities Corporation: 1.5% of REIT sales.
- Jackson National Life: \$22,000 upfront plus 5 bps on all sales.
- Nationwide: \$5,000 upfront plus 15 bps on net individual variable annuity sales.
- Prudential Annuities: 50 bps on all sales
- Wells Real Estate Funds: 1.50% marketing fee reimbursement for all REIT sales